

We offer:

**Bid
Management**

Proposal Writing

Project Management

Business Development

Technical Market Studies

tailored to meet your needs



enquiries@black-kite.co.uk

"We would have no hesitation in working with Black Kite again either on an innovative and technically challenging project as a project manager or as someone to help us exploit our developments and grow our business."

Dr. Abel Ureta-Vidal
CEO, Eagle Genomics

"I was happy with the work Black Kite did for me, and I would hire them again. Commercial-level communication skills and market awareness combined with their high-quality background in physical science and engineering made for a productive partnership. Black Kite's position, sitting square between the technical and commercial worlds, is uniquely strong within the knowledge transfer industry."

Dr Karen L Aplin
Physics Department,
University of Oxford

enquiries@black-kite.co.uk



**Growing
your
business**

www.black-kite.co.uk
enquiries@black-kite.co.uk

Business Development

A business that wants to grow must be constantly preparing to take the next step.

And the one after that ...

We have:

- Experience in both academic and commercial business development
- Built our own business from the ground up
- Produced market studies which have helped our clients find the best markets for their products.

Bid Management

Many bids, whether for grants or contracts, fail because details that seem both obvious and superfluous to the bidding company are not equally obvious to the recipient.

We have:

- Experience of writing compelling grant and business to business bids
- Thorough knowledge of the grant application process and what assessors expect to see
- Highly qualified staff with excellent technical writing skills.

Project Management

No matter how technically skilled and experienced your staff are, this does not mean that they are also excellent project managers.

Our staff have:

- Wide ranging project management experience
- A record of meeting time, budget, and quality requirements, but often beating them
- Knowledge of the working practices, aims and desires of both industry and academia
- Deep understanding of the requirements of funding bodies and monitoring officers.

